## **PetroNeft Resources plc** Exploration, Development & Production in Russia





September 2013 Shareholder Presentation











This presentation contains certain forward-looking statements that are subject to the usual risk factors and uncertainties associated with the oil & gas exploration and production business.

Whilst PetroNeft believes the expectations reflected herein to be reasonable in light of the information available to them at this time, the actual outcome may be materially different owing to factors beyond the Company's control or within the Company's control where, for example, the Company decides on a change of plan or strategy.

PetroNeft undertakes no obligation to revise any such forward-looking statements to reflect any changes in the Company's expectations or any change in circumstances, events or the Company's plans and strategy. Accordingly no reliance may be placed on the figures contained in such forward looking statements.



# **Company Overview & Strategy**



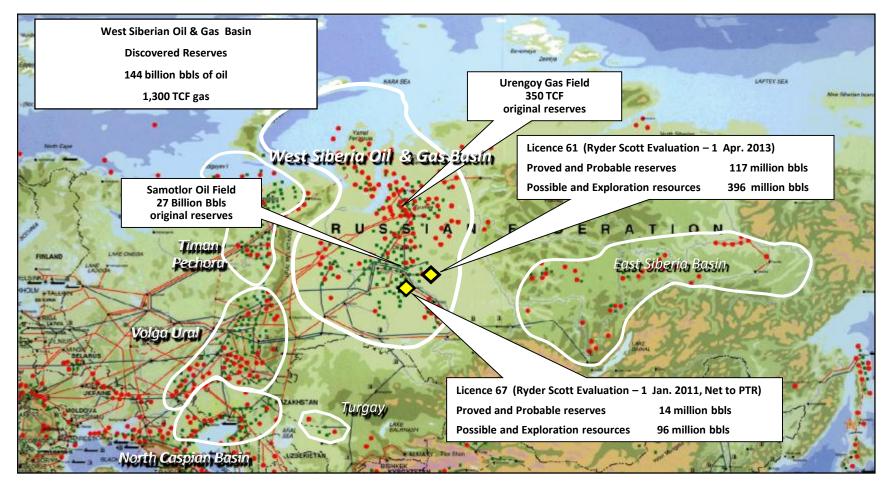






## **Regional Location Map**

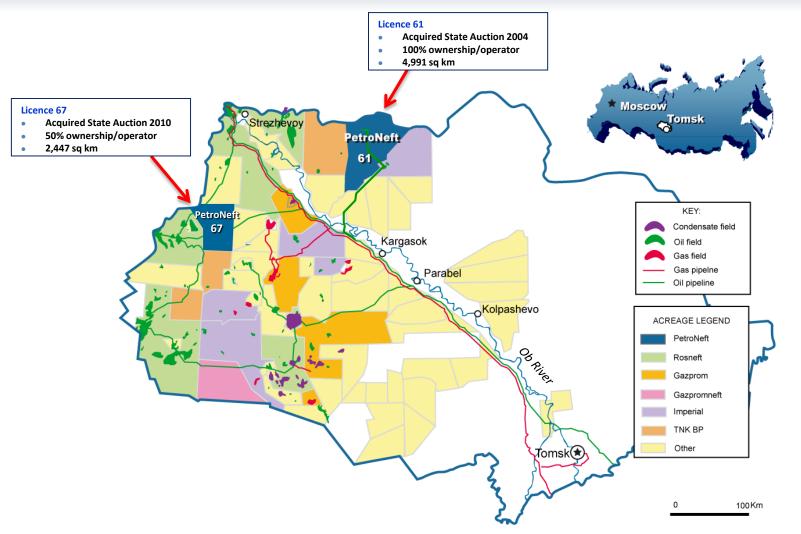








## **Tomsk Oblast**



**Tomsk Oblast: Very active region with significant exploration upside** Rosneft, ONGC/Imperial Energy, TNK-BP, Gazprom, Gazpromneft, local companies



# Licence 61





# **Licence 61 Development Plans**

### **Licence 61 Development Plans**

### 2010/11: Lineynoye

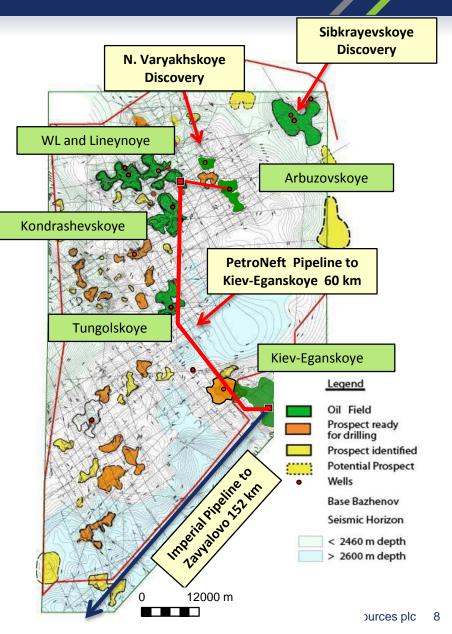
- Construction of 60 km oil pipeline
- Processing/storage facilities completed and expanded to ±14,800 bpd
- Drilled 9 oil wells Pad 1, 12 wells Pad 2
- Hydraulic fraced wells on both pads
- Commenced production in August, 2010

### 2012/13: Arbuzovskoye

- Construction of 10 km pipeline completed
- Commenced drilling new production wells at Pad 1 – 6 wells drilled to date

### **Future Plans**

- Continued development drilling at Arbuzovskoye
- Exploration/Delineation Drilling
  - West Lineynoye (L-9), Tungolskoye (T-5)
  - Sibkrayevskoye (S-373)
- Future Development of West Lineynoye, Tungolskoye, Sibkrayevskoye and other discoveries





# All Infrastructure In Place





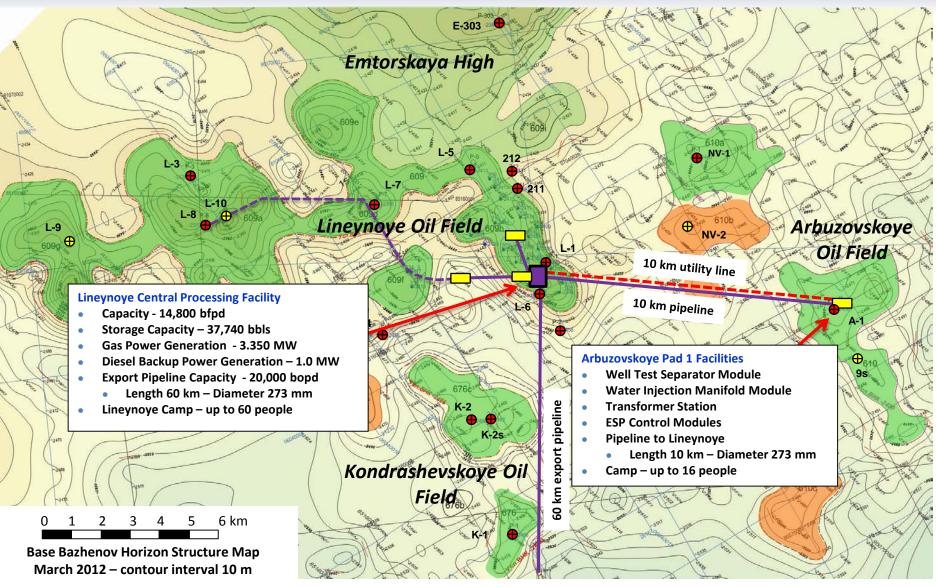








## **Licence 61 Northern Infrastructure**





# Arbuzovskoye Pad 1 – September 2012





# Arbuzovskoye Pad 1 – "The Kit"



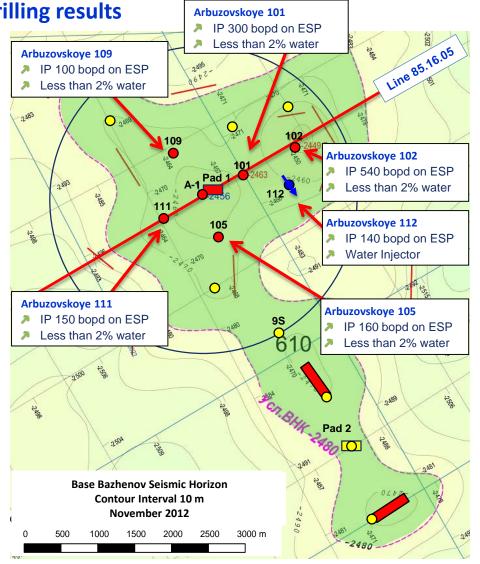
# Arbuzovskoye Oil Field Development

## **Development has been revised based on drilling results**

- Pilot production commenced in Jan 2012 with Well A-1 brought online at >300 bopd
- ➢ Six wells drilled and brought onstream winter 2012/13. All wells were completed with ESP's and had Initial production of ≥100 bopd
- Water cut less than 2%

PN PetroNeft

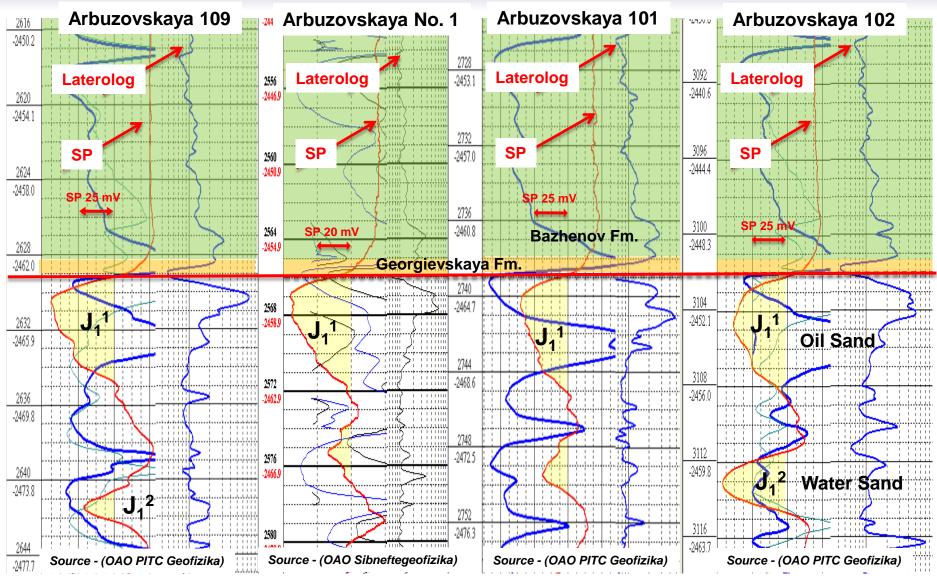
- Water injection started with conversion of A-112 well in late April – now seeing start of production response in well 102
- Plans for up to 5 additional wells to be drilled on Pad 1 during 2013/2014
- Future Well 9s strategically located to maximise information gathering for Pad 2 well locations
- Horizontal wells will be considered for the development of the southern portion of the field based on reservoir geometry and shape of the structure



PetroNeft Resources plc

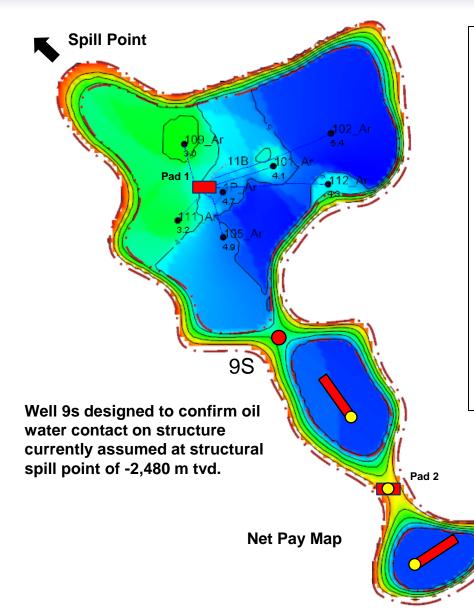
# Arbuzovskaya 109, No.1, 101 & 102

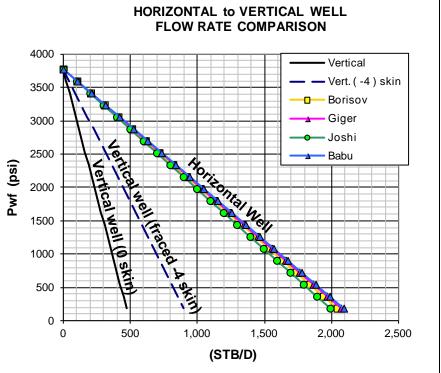
PN PetroNeft





## **Arbuzovskoye Potential Horizontal Wells**



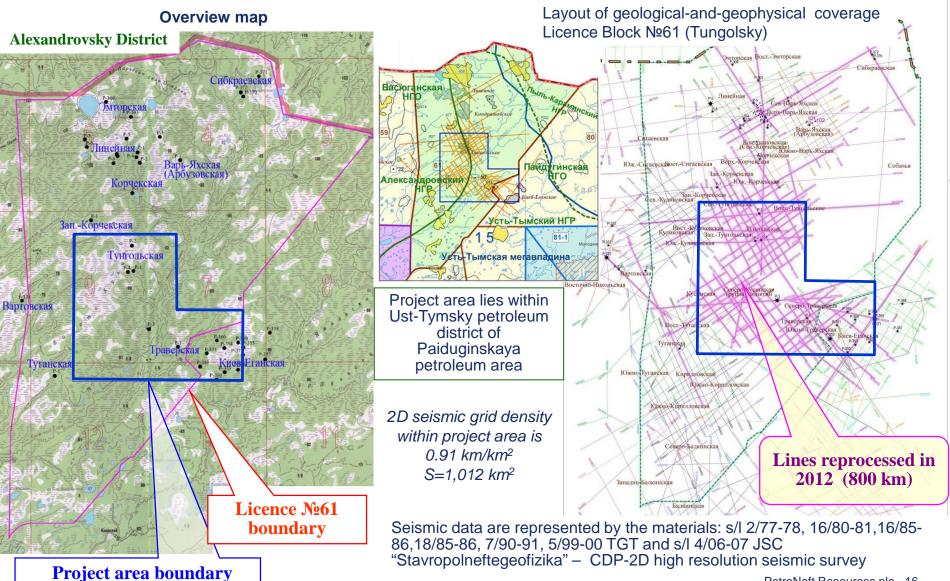


Net pay = 4 m Permeability = 15 mD Horizontal Segment = 300 m

PetroNeft Resources plc 15



## Tungolskoye Study Area – 2012/2013



PetroNeft Resources plc 16



# **Tungolskoye Development**



### **Tungolskoye Development**

### 2012/2013 programme:

- TGK re-processing and re-evaluation of well and seismic data
- Significant portion of structure updip from T-1 and T-4 wells which had over 10 m net pay

### 2014 programme:

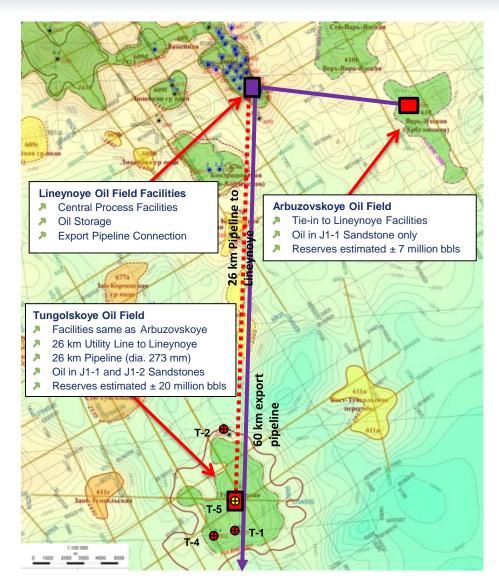
- Q1 mobilize rig for T-5 well
- Drill, core and test T-5 well with horizontal segment
- Russian State Reserve (GKZ) approval
- Pilot Production Project (CDC) approval

### Potential 2015 programme:

- Construction of 26 km pipeline from Lineynoye Central Processing Facility – Q1
- Construction of Pad 1 and mobilisation of development drilling rig and supplies – Q1
- Commence drilling from Pad 1 Q2

### **Risk Mitigation**

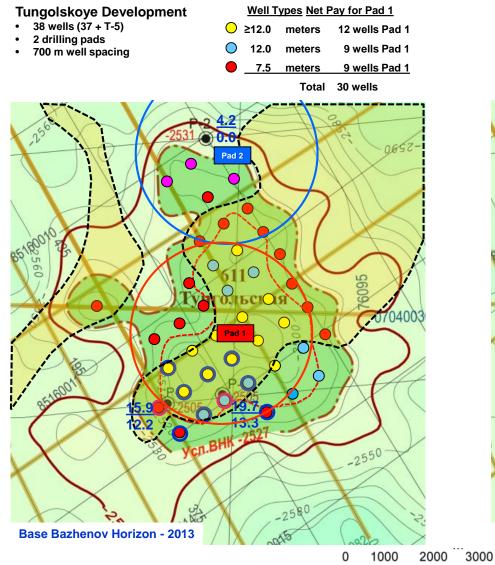
- Confirm structure and reservoir with T -5 well
- Potential for horizontal wells to greatly reduce the cost and time required for development





# **Tungolskoye Project Optimisation**

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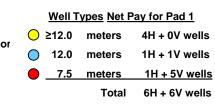


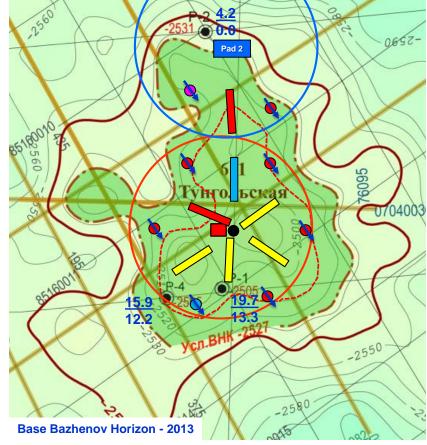
#### **Tungolskoye Development** 7 Horizontal wells (6 + T-5)

- 8 Vertical wells (convert to injector
- 2 drilling pads
- 1000 m Horizontal segments

5000 m

4000





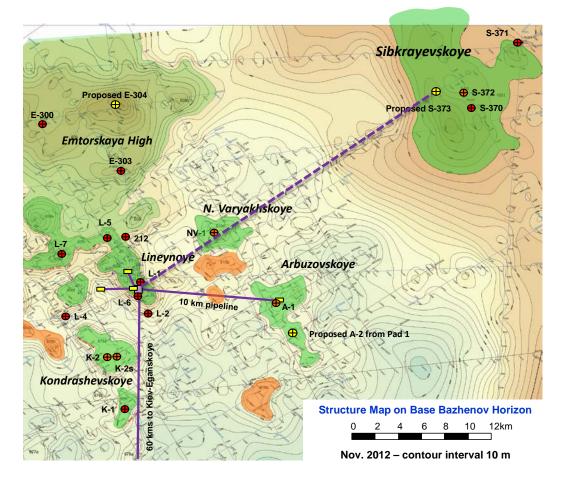
## Major discovery – expected on-stream 2015/2016

### Three wells were drilled on the field to date

- Well 372 (2011) twinned well 370 was drilled by PetroNeft
- Well confirms 12.3 m of "missed pay"
- Open hole inflow test 170 bopd, 37<sup>o</sup> API
- Over 50 sq km of closure above oildown-to level in well 372
- RS 2P reserves 53 million bbls
- Additional seismic and well data will be required to fully assess the discovery and register reserves for development
- PetroNeft is planning:

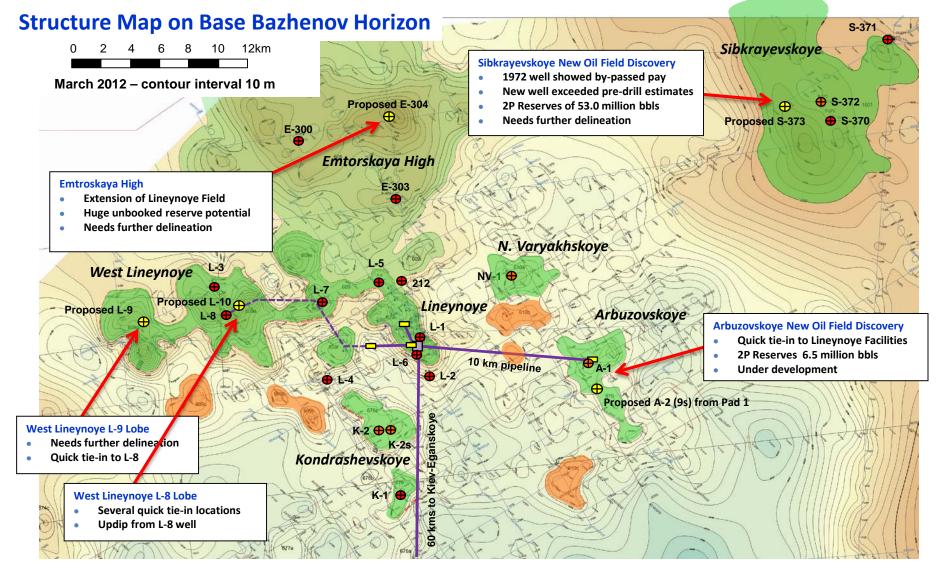
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- Well 373 with rig currently on location and additional 2D Seismic acquisition for 2014/15
- Development decision in 2015
- Will be tied back to Lineynoye CPF
- Water injection for pressure maintenance



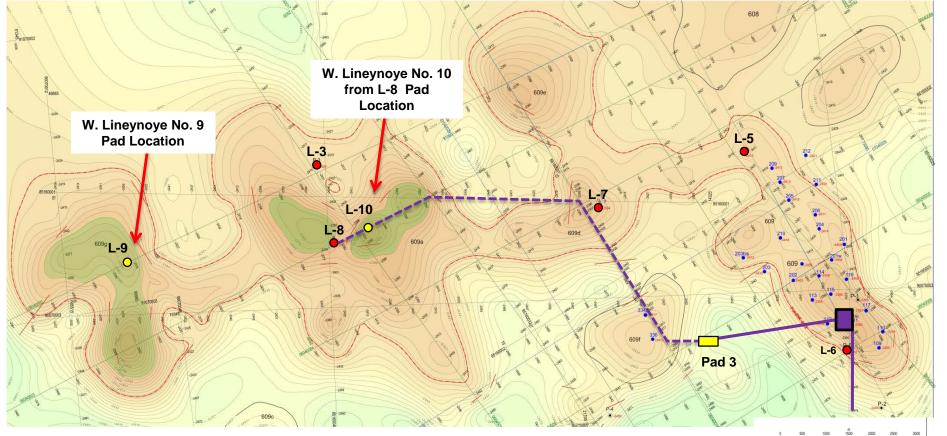


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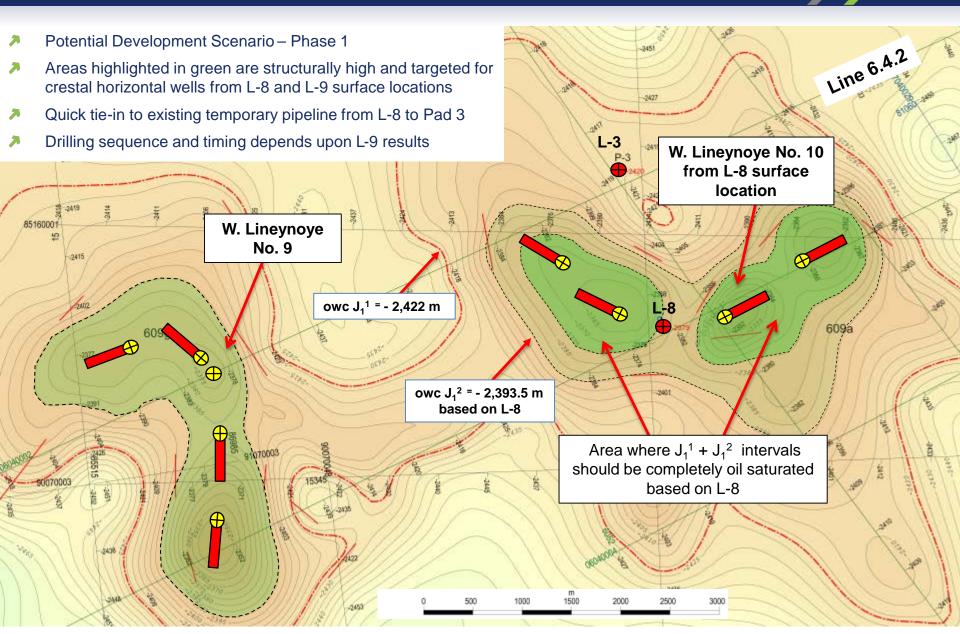
## **Structure Map on Base Bazhenov Horizon 2012**



- Temporary pipeline from Pad 3 to L-8 shown in dashes, L-7 and L-8 on test production
- Areas highlighted in green are structurally high and targeted for crestal horizontal wells
- Quick tie-in to existing temporary pipeline from L-8 to Pad 3.

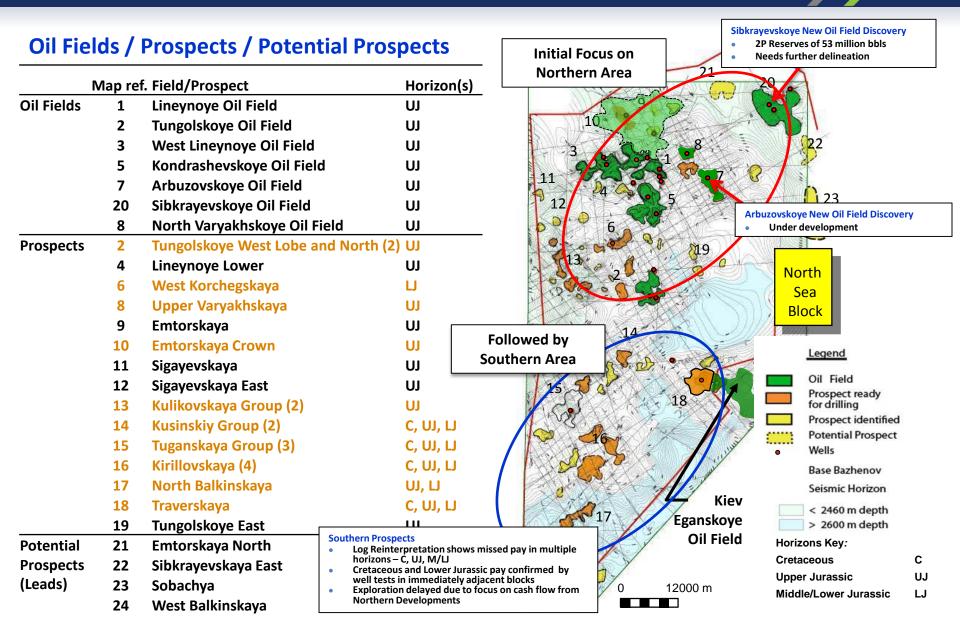


# W. Lineynoye No. 9 and No. 10





## Licence 61 – Exploration Upside





# Licence 67





## Licence 67 (Ledovy)



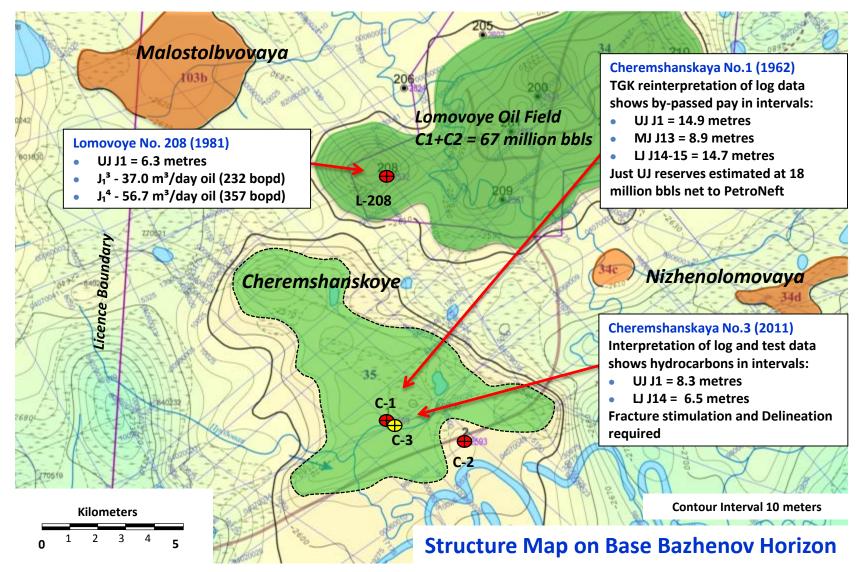
#### **MOL Group Licence 55** Recent discovery on Verkhne-Ledovy Block Structures and Traps Laryegan structure located just east of North Ledovoye field extends into Licence 67 **Oil Fields and Oil Tests** Prospects 15 7 Drilled Structures - Dry and under review 5 ## Structure Name Main Objectives Ledovoye Oil Field **Drilled Structures** q Log re-evaluation confirms oil in L-2 and L-5 wells: 1 **Cheremshanskoye Oil Field** UJ, LJ LC = 4.5 - 10.9 metres • 2 Ledovoye Oil Field UJ. C UJ J1 = 4.9 - 11.8 metres • Just UJ 2P Reserves booked at net 14 million 3 UI Sklonovaya • bbls 4 North Pionerskaya UJ 2011/2012 well L-2a drilled parallel to L-2 5 Bolotninskaya UJ LC = 4.5 + metres• **Identified Prospects and Leads** UJ J1 = 4.4 metres . More work required . 6 UJ Levo-Ilyakskaya 7 Syglynigaiskaya UI 8 Grushevaya UJ 9 Grushevaya Stratigraphic Trap IJ 10 Malostolbovaya UJ. C 3 Nizhenolomovaya Terrasa Gp. UJ 11 12 Baikalskaya UJ 13 13 Malocheremshanskaya UJ East Chermshanskaya UJ, C 14 Cheremshanskaya New Oil Field Discovery 15 UJ, C East Ledovoye 1962 well C-1 showed potential by-passed pay in 3 Č intervals; UJ, MJ and LJ **Base Bazhenov Seismic Horizon** 12 2011 well C-3 drilled parallel to C-1 < 2,600 depth m UJ J1 = 8.3 metres net oil > 2,750 m depth LJ J14 = 6.5 metres . C=Cretaceous, UJ = Upper Jurassic, MJ = Middle Jurassic, **Delineation required** Just UJ Reserves estimated at net 18 m bbls LJ = lower Jurassic km 10 10 20 40 50 km **Excluded** areas n 30

Note – Arawak has 50% interest in Licence 67, PetroNeft is operator



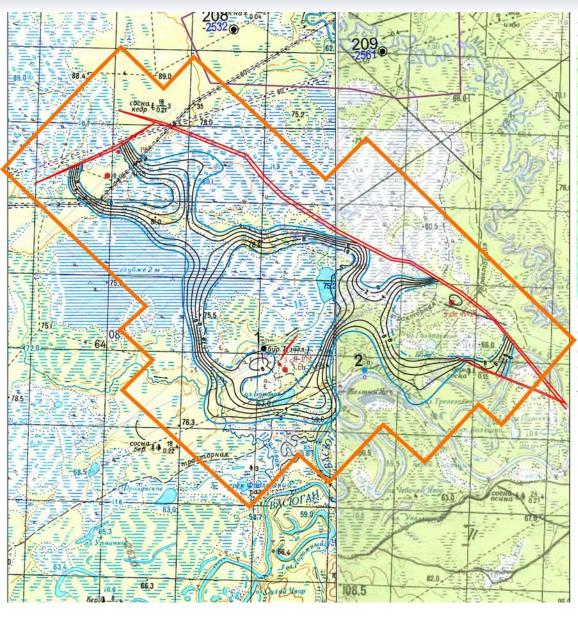


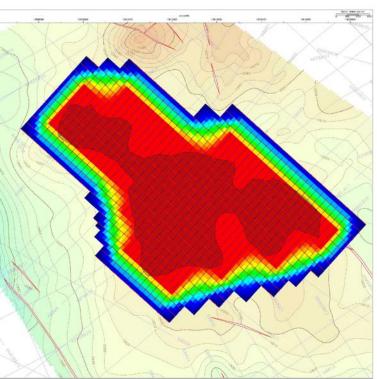
# L-67 – Cheremshanskoye Oil Field





# Cheremshanskoye 3D Seismic





## Planned Activities - 3D Seismic 1Q 2014 on existing discoveries

- Cheremshanskoye 3D Seismic
  - Scope of Work ± 95 sq km
- Ledovoye 3D Seismic
  - Scope of Work ± 68 sq km





## Mineral Extraction Tax (MET) Relief for Tight Oil becomes Law

- On 23 July 2013 an amendment to the Russian Tax code was adopted. Under this amendment, effective from September 2013, a reduced mineral extraction tax (MET) rate will be applicable to tight oil produced.
- Due to the characteristics of the Company's reservoirs we see the most potential for application of the Law in Licence 67 where the J14 Reservoir at Cheremshanskoye would apply for the maximum low perm and Tyumen Formation relief.
- The Bazhenov Formation exists in both Licence 61 and Licence 67

### Application of the new law:

Reservoir Characteristics	MET Relief	Grace Period
Permeability < 2 mD, net pay <10m	80%	10 years
Permeability < 2 mD, net pay >10m	60%	10 years
Bazhenov, Abalak, Khadum, Domanic Formations	100%	15 years
Tyumen Formation	20%	15 years

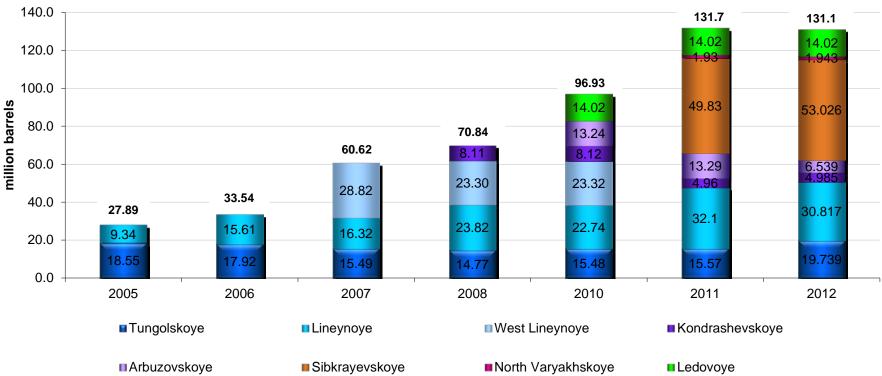


# **Investment Highlights**





## Track record of Reserve Growth:

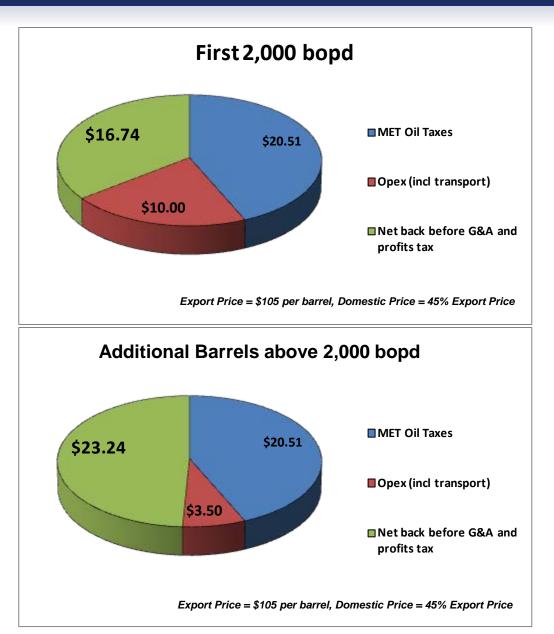


Licence 61 & 67 2P Reserve Growth

- Source: Ryder Scott Petroleum Consultants report as at 1 April 2013 for L-61, 1 Jan 2011 for L-67
- Lineynoye and West Lineynoye confirmed as one field in 2011
- PetroNeft has drilled a total of 12 exploration/delineation wells to date 11 have been successfully tested oil
- Huge 3P/P4 reserve/resource base of 641 million bbls indicates significant 2P reserve additions still to come



# **Cash Flow Inflection Point – L61**



- At current production Opex is about \$10 per bbl.
- Incremental production above this level will only add Opex of about \$3.50 per bbl (including transport).
- Major Production Infrastructure already in-place for Licence 61.
- Incremental economics on wells are very attractive with an Initial Production rate of 150 bopd.
- Every additional 1,000 bopd generates \$8.5 million free cash per annum
  - A new 250 bopd well generates an additional \$175k per month free cash flow



## **Capital Structure**



- Current balance of US\$17.6m, down from US\$30m, 12 months ago
- Current balance US\$13.6 million net of US\$4 million held in a Debt Service Reserve Account
- Matures in May 2014
- Monthly instalments commenced end March 2013 (\$650k per month)
- US\$12.4 million bullet repayment in May 2014 (US\$ 8.4 million net of DSRA)
- Secured on Licence 61

## **Arawak Facility**

- US\$15 million facility
- Repayable in one lump sum
- Matures in May 2015, at same time as AMI expiry
- Secured on PetroNeft's 50% interest in Licence 67

- Currently in discussions to Farmout 50% of Licence 61 or re-finance existing debt facilities
- Discussions advancing well, particularly on re-finance front





## **Summary**

- Now a producing company with all necessary infrastructure in place at L-61
- Future projects incremental with robust economics
- Only producing from less than 20% of our current reserve base, Production has stabilised at about 2,500 bopd
  - Fields still to bring to production:

🥕 Sibkrayevskoye	53 mmbbls of 2P reserves
🥕 Tungolskoye	20 mmbbls of 2P reserves
🥕 Emtorskaya?	Potentially 20-40 mmbbls

- Focus on near term production growth and cash flow
- Strong Reserve Growth; Very significant reserve additions from 2011 exploration programme particularly Sibkrayevskoye, more potential still to explore
- Evaluating a number of potential strategic partnerships including refinancing
  - Discussions advancing well
- Experienced and motivated management with strong local relationships



# **Corporate Information**



### Share Capital \*

Ordinary Shares in issue:	644,920,275
Share options outstanding:	20,426,000
ᄎ Warrants outstanding:	9,400,000
Fully diluted share capital:	674,746,275
Aarket Capitalisation: 🥕	£20 million

#### \*As at 31 August 2013

#### **Major Shareholders\***

Directors	5.01%
Ali Sobraliev	3.57%
Henderson Global Investors	9.15%
Macquarie Bank†	6.65%
Credit Suisse	5.93%
Iviron Fund	4.05%
Arawak Energy Limited**	3.17%

\*As at 31 August 2013 or latest shareholder declarations

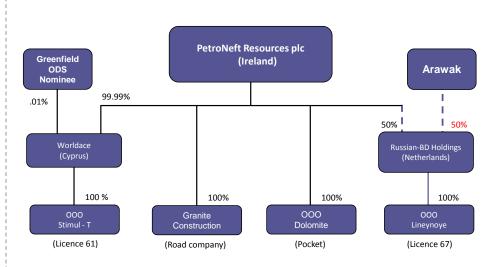
*† Also Holds 5.4m warrants* 

\*\*Also Holds 4m warrants

Sources: Irish Stock Exchange, AR 2011

#### Trading details

- Exchanges:
  - AIM Market (London Stock Exchange)
  - ESM Market (Irish Stock Exchange)
- Free float: 91.41%
- 🥕 Tickers: PTR (AIM) & P8ET (ESM)
- SEDOL:BOQ82B2
- ISIN:IE00BQ82B24



#### **Group Structure**



# **Board of Directors**

### G. David Golder

- Non-Executive Chairman
- 34 years' industry experience with Marathon Oil Company, Sakhalin Energy and others

### **Dennis C. Francis**

- Chief Executive Officer and co-founder
- Headed Marathon's Business Development Activities in Russia from 1989 to 2003

### **Paul Dowling**

- Chief Financial Officer
- Former partner accounting firm LHM Casey McGrath, 17 years experience in Financial arena

### **David E. Sanders**

- Executive Director, Secretary and General Counsel and cofounder
- 15 years' experience doing business in Russia, Sakhalin II Project, Priobskoye, KMOC

### Thomas G. Hickey

- Non-Executive Director
- Chief Financial Officer Petroceltic International, formerly CFO of Tullow Oil plc

### Vakha A. Sobraliev

- Non-Executive Director
- 30 years' experience in West Siberian Petroleum Industry– GD Tomskburneftegaz, LLC

### **Gerry Fagan**

- Non-Executive Director
- Former Group Financial Controller of Smurfit Kappa Group plc



### Karl Johnson (Houston)

- Vice President of Business Development and Operations
- 30 years' experience in oil and gas business internationally including Russia
- Formerly with Marathon Oil

### Alexey Balyasnikov (Moscow)

- General Director
- 35 years' experience in Russian oil and gas business
- Former Head of Representation for Marathon Oil in Moscow

### **Alexander Frenovsky (Tomsk)**

- Executive Director
- 37 years' experience in Russian oil and gas industry
- Former General Director and Chief Engineer JSC Tomskneftegazgeologia
- Directly participated in the development of 15 oil fields in the Tomsk Oblast

### Nikolay Karapuzov (Tomsk)

- Chief Geophysicist/Geologist of Stimul-T
- 38 years' experience in Russian oil and gas industry
- Former Chief Geophysicist/Geologist JSC Tomskneftegazgeologia
- Directly participated in discovery of 17 oil fields in the Tomsk Oblast





### **PetroNeft Resources plc**

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#### DAVY

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Canaccord Genuity Co-Broker

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Website – www.petroneft.com AIM Market – London Stock Exchange (PTR) ESM Market – Irish Stock Exchange (P8ET)